**MADISON MEYERS**

SAN FRANCISCO, CA (555) 432- 1000 MADISON-EXSAMPLE@EXSAMPLE.COM

**PROFESSIONAL**

**SUMMARY**

**SKILLS**

**WORK HISTORY**

**EDUCATION**

Focused Sales Consultant well-known for providing exciting

product demonstrations and convincing leads to purchase.

Detailed and quick-paced and a true team player. Pursuing a

new sales-driven role where hard work and dedication will be

highly valued.

• Sales and marketing • Customer service

• Product and service  Sales reporting

knowledge  • Trusted key holder

• Demonstrations  • Strategic sales knowledge

• Payment processing

JANUARY 2018-CURRENT

**Sales Consultant** | Verizon Wireless | San Francisco, CA

• Processed credit and debit card payments to complete the

Purchasing experience.

• Identified prospects' needs and developed appropriate

responses along with information on products and services

that would be suitable.

• Provided pricing information to customers regarding specific

 products.

AUGUST 2016-FEBRUARY 2018

**Sales Representative** | Nike Inc | San Francisco, CA

• Identified prospects' needs and developed appropriate

responses along with information on fitting products and

services.

• Responded to customer concerns with friendly and

knowledgeable service.

• Increased profits through effective sales training and

troubleshooting profit loss areas.

2017

**Associate of Arts:** Business Management

San Francisco City College, San Francisco, CA